

An aerial, black and white photograph of a city street grid. A prominent feature is a large, white boat docked in a canal or narrow waterway that runs through the city. The surrounding buildings are dense and multi-story. The image is framed by a red curved border at the top and bottom.

mourant

Offshore Real
Estate Advice
& Services

mourant.com

The text "Offshore Real Estate" in a white, sans-serif font, positioned on a dark red background.

Market Leading Offshore Real Estate Advice & Services

As one of the world's leading offshore firms, our business is intrinsically connected to the real estate market and the global capital flows that support it. Our teams are experts in the offshore aspects of this dynamic sector and our capability spans the entire life cycle of the real estate asset class, from formation of the property investment vehicle, through the holding of the investment, to divestment and beyond.

We are proud to have built trusted relationships with many of the world's largest real estate and private equity real estate investors and their advisers across our international network.

We add value in this market by structuring our business to enable us to bring the firm's collective insights to every client wherever in the world they operate. We are proud to have built trusted relationships with many of the world's largest real estate and private equity real estate investors and their advisers across our international network. Our clients include institutional investors, global banks, pension and superannuation funds, sovereign funds, asset managers as well as family offices and private developers.

Offshore Real Estate



Cohesiveness & Experience

Our real estate team consists of over 40 talented individuals who operate as one borderless team. Many of our lawyers are drawn from the most prominent onshore law firms, and are distinguished by their ability to handle the offshore elements of the most complex, cross border real estate transactions. We are responsive to our clients' needs and able to adapt swiftly as their requirements change. We reinforce this with a rigorous knowledge sharing strategy and a market-leading lawyer development programme.

The expertise within our group extends across our international network of offices, with significant strength throughout our global team. Our lawyers keep up to date on local and global developments in the real estate industry. We have representation on key industry bodies and are directly involved in regulatory reform in our jurisdictions, enabling us to implement the latest structures in the market with a genuine understanding based on wide-ranging experience in the sector and in key international financial centres.

Our market leading private equity group operates across the world's premier offshore centres. Our team provides efficient and commercially-driven legal advice and services, based on our deep understanding of the sector and broad industry expertise.



Genuine Partnering

Advising on the laws of the BVI, Cayman Islands, Guernsey and Jersey, we match the most appropriate jurisdiction to a client's particular situation working in partnership with clients to collectively deliver the most relevant service and advice. Our unique, single partnership equity model means there is no internal agenda - our sole focus is on the delivery of a seamless service for our clients based on sound commercial judgment.



Formation of Property Holding Vehicles & Investment Funds

Our lawyers specialise in the offshore aspects of structuring property holding vehicles and investment funds. In addition, we regularly work alongside lead onshore counsel to advise in relation to structuring and establishing of joint and co-investment arrangements, offshore real estate investment management and advisory vehicles.



Governance Services

We work seamlessly with our affiliated governance services team to assist with the formation and ongoing administration of property holding vehicles, limited partnerships and unit trusts to hold real estate investments. Through our governance services team we are able to offer the essential services needed for a property holding vehicle including the provision of directors and a trustee where required, as well the provision of accounting and corporate secretarial services. These services can be individually tailored to a client's specific requirements.



Investment, Transactions & Divestments

The investment and deals phase of the real estate life cycle highlights in particular the strength and depth of our corporate and finance teams, who are routinely instructed by some of the world's largest real estate investors and their advisers. Our experts act for lenders, buyers and sellers in complex, cross-border transactions involving offshore entities, extracting maximum value and the most advantageous terms from the deal for our client in each case.

Disposals are also a pivotal element of our real estate practice. Where profits are to be realised and various exit routes considered, we have the experts in place to make the right deals happen at the right time to get the best result for our clients.

60
partners

500+
employees

1
dedicated
team

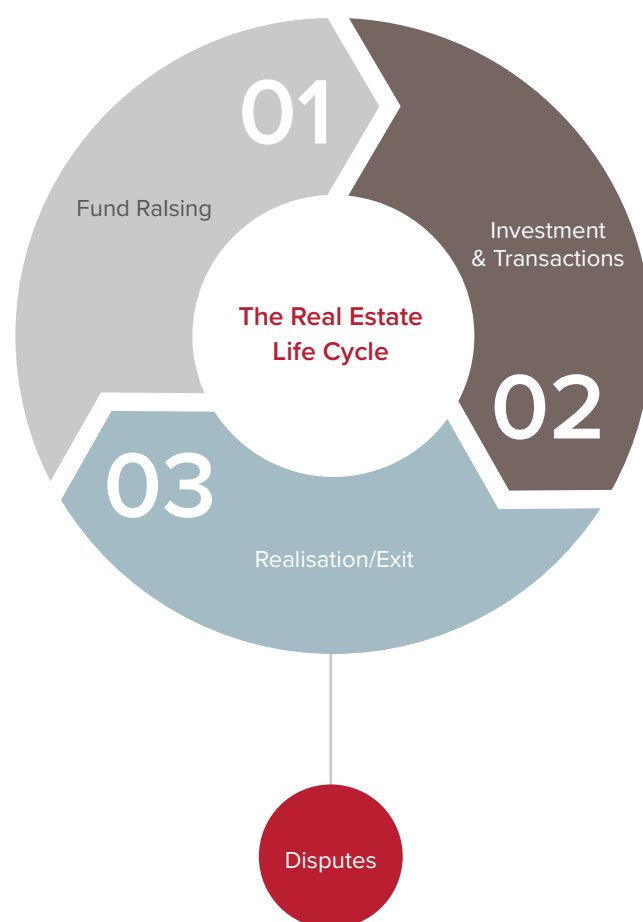
Offshore
Real Estate

“Our holistic approach to the real estate sector is based on our ability to support our clients at every stage of the real estate life cycle”

The Real Estate Life Cycle
- specialist advice at every stage

Our holistic approach is based on our ability to support our clients at every stage of the real estate life cycle, from formation of the investment or fund vehicle, through the holding of the investment, to divestment and beyond. Our expertise also extends to assisting with disputes or insolvency matters.

Our professionals located across our international network are dedicated to ensuring clients receive the right level of support. Within each office, designated individuals head up the process at each stage of the real estate life cycle.



Capital Raising for Real Estate Investment Funds

Working alongside lead onshore counsel, our investment fund lawyers have the expertise to guide offshore fund sponsors through the pivotal fund raising stage, to ensure optimal structuring for any given scenario, such as managed funds or carried interest structures. Our expertise throughout the capital raising process is highly sought after, with regard to all types of real estate funds. Additionally, the professionals from our International Trusts and Private Client Group are on hand to ensure the structure achieves the required wealth management and estate planning objectives.



Real Estate Financing

We have a market leading practice advising lenders and borrowers on real estate related financing and refinancing, as well as the provision of security and where necessary, advice on enforcing security.



Disputes

Should the need arise, our team includes some of the offshore market's most highly regarded litigators in our jurisdictions. Additionally, specialist insolvency and corporate recovery teams are dedicated to pursuing clients' objectives in any real estate related distressed scenario, or any dispute that may arise amongst investors.

Contacts

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